**Better Your Bottom Line**

**Hiring employees with disabilities is good for business**

**Additional Benefits for Employers**

**Lower turnover rate**— employees with disabilities are more likely to have, at minimum, equivalent or better attendance records than other workers. They tend to be loyal to employers and remain in their positions for many years.

**Decrease in company cost**— employers are then able to decrease the cost of training new employees.

**Build a new market or customer base**— customers tend to frequent or patronize businesses that reflect them. Hiring employees with disabilities will expand employers’ customer base.

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**Agency for Persons with Disabilities**

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The Agency for Persons with Disabilities (APD) works in partnership with local communities and businesses to help people with developmental disabilities attain competitive employment. We strive to help businesses bridge the gap in employment with innovative strategies creating successful work cultures for people with disabilities.

Who Are We and How Can We Help Your Business?

Federal Tax Incentives for Businesses:

- **Work Opportunity Tax Credit (WOTC):** Encourages employers to hire targeted groups of job seekers by reducing employers’ federal income tax liability.

- **Architectural/Transportation Tax Deduction:** An annual deduction of up to $15,000 is available to businesses of any size for the cost of removing barriers for people with disabilities.

- **Small Business Tax Credit:** Small businesses with either $1 million or less in revenue or 30 or fewer full-time employees may take a tax credit of up to $5,000 annually for the cost of providing reasonable accommodations.

Helping Employers Diversify the Workplace

Studies show hiring people with disabilities can cause an increase in a company’s level of productivity, create better solutions, and give employers a competitive edge.